

Insurance & Health Insurance Schemes

Redefining the path to the customer

Quality- and price-conscious customers are redefining the requirements they place on products and conditions. Globalization, changes in the legal framework conditions, the need to address a new set of competitors and the dynamic evolution of the insurance world are challenging an entire sector of industry. Companies with long and venerable histories are merging to form internationally active conglomerates. The cost effectiveness of the processes and the increasing necessity for risk management are becoming more and more the focal point of insurance companies. IDS Scheer will support you in your efforts to re-align your company and raise its efficiency with a comprehensive portfolio of services: strategy, organization and the development and introduction of information technology in the design of a dynamic, future-oriented enterprise.

Our competencies make us strong

Insurance Competence:

Our previous projects in initial insurance and re-insurance and in the field of health insurance schemes guarantee innovative and implementation-orientated best practice solutions:

- ▶ Managerial and insurance-specific organization consulting
- ▶ Benchmarking
- ▶ Post Merger Integration
- ▶ Cost management
- ▶ Productivity and personnel requirement analyses
- ▶ Process and function analyses

Business Process Excellence is our promise that we give to our customers with every contract:

Business

We make our customers more successful in their business. We see the success of the project in a measurable increase in productivity, rentability and quality of its services. In this way we help our customers to gain a decisive competitive edge.

Process

The analysis of their business processes produces what our customers need today and what our key competence is: the development of efficient and effective company organizations which handle the events of daily business with maximum productivity and economy. Processes are adapted optimally to the changes in the market.

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Excellence

Our aim and our claim and the promise to our customers is excellence. From the very beginning, IDS Scheer has achieved a lead in know-how by forging a link between theory and practice and consistent managerial and information-technical orientation which is continually growing. The method competence and systematic developed over the years are reflected consistently in our consulting services and in our ARIS Software.

IT Competence

- ▶ Optimization of the interface between technical requirement and information-technological implementation
- ▶ Development and introduction of individual software
- ▶ Process-oriented introduction of standard software
- ▶ SAP Competence Center (BI/BW, CRM, HCM/HR, FI-CO, MM, RE, CFM, CML, ...)
- ▶ IT-Management (ITIL, EAM, CMMI)

Project Management

The use of the ARIS method as an integrative method and a permanent controlling guarantee an efficient and successful project management.

Customized Process Management Solutions

- ▶ Introduction of process management concepts
- ▶ Business Process Reengineering – from the operative market-oriented business fields to the internal control units
- ▶ Figure-supported Process Performance Measurement
- ▶ Quality management

Insurance Technical Topics

- ▶ Product development
- ▶ Stock-keeping
- ▶ Damage and service management
- ▶ Collection/payment
- ▶ Development and implementation of specific CRM concepts
- ▶ Complete property management (FM & Corporate Real Estate)
- ▶ Asset management, Capital Investment Controlling and Management
- ▶ Compliance Management (SOX, Solvency II, Risk Management)

Current References

- ▶ Alte Leipziger ▶ AMP Group ▶ AOK ▶ AXA ▶ CosmosDirekt
- ▶ CSS ▶ DEVK ▶ Hallesche ▶ Hannover Rück ▶ Helvetia Patria
- ▶ IAG ▶ KKH ▶ Münchener & Magdeburger Agrar
- ▶ Münchener Rück ▶ Münchener Verein ▶ Mobil Oil BKK ▶ RAS
- ▶ R+V Versicherung ▶ Schwenninger BKK ▶ Siemens BKK
- ▶ Sparkassen Versicherung ▶ Swiss Life ▶ Talanx
- ▶ Zurich Gruppe Deutschland

Reliable partner in a strong competence network

The IDS Scheer Group links the experience of numerous consulting projects with the innovative force of young companies. Involvement in the Treasury Consulting market leading FACT Group and the German Research Institute for Artificial Intelligence (DFKI) is an example for our philosophy, implementing new ideas in successful solutions. The participation in the research workshops of the University of Leipzig guarantees a continuous exchange between research and practice. In the scope of SAP Business Suite, IDS Scheer and SAP cooperate in the development of methods and tools for creating Collaborative Business Scenarios. For this the new Collaborative Suite of the ARIS business process software is used.