

IDS SCHEER GROUP
SELECTED CONSOLIDATED COMPANY DATA: FISCAL YEARS 2003 - 2005

	Dec. 31, 03 in EUR millions U.S. GAAP	Dec. 31, 04 in EUR millions U.S. GAAP	Dec. 31, 04 in EUR millions IFRS	Dec. 31, 05 in EUR millions IFRS	Changes 04 - 05
Revenue in total	221.2	280.2	280.2	318.1	13%
Revenue Germany*	127.1	136.0	136.0	155.2	14%
Revenue International*	112.8	169.0	169.0	200.0	18%
Segment consolidation	-18.7	-24.8	-24.8	-37.1	–
Revenue by Business Areas					
Revenue Consulting business	168.6	205.3	205.3	231.0	12%
Revenue Products business	52.6	74.9	74.9	87.1	16%
Gross profit	82.0	92.8	92.8	101.0	9%
as a percentage of revenue (gross profit margin)	37.1%	33.1%	33.1%	31.7%	–
EBITA	30.4	35.4	35.4	33.6	-5%
as a percentage of revenue (EBITA margin)	13.7%	12.6%	12.6%	10.6%	–
EBITA Germany*	25.6	25.6	25.6	22.5	-12%
EBITA International*	5.1	9.7	9.7	11.3	17%
Segment consolidation	-0.4	0.1	0.1	-0.2	–
Amortization of intangible assets	1.6	2.7	2.7	2.7	–
EBIT	28.7	32.7	32.7	31.0	-5%
as a percentage of revenue (EBIT margin)	13.0%	11.7%	11.7%	9.7%	–
Earnings before taxes (EBT)	30.3	33.6	33.5	30.9	-8%
Net profit	19.7	21.3	21.2	19.1	-10%
Interest in equity of shareholders in IDS Scheer AG	19.2	21.0	21.0	18.8	-10%
Net profit per share/EUR (EPS) undiluted**	0.604	0.661	0.658	0.589	-10%
Net profit per share/EUR (EPS) diluted***	0.560	0.617	0.615	0.556	-10%
Cash flow provided by operating activities	13.5	4.9	4.7	11.8	152%
Total assets	270.8	288.9	289.6	308.0	6%
Shareholders' equity	150.6	169.5	170.4	185.8	9%
Shareholders' equity (in %)	55.6%	58.7%	58.9%	60.3%	–
Cash and cash equivalents	77.8	67.6	67.6	70.3	4%
Number of employees as of Dec. 31 (head count)	1,955	2,132	2,132	2,514	18%

* Before segment consolidation

** As of Dec. 31, 2005: 31.95 million shares (previous year: 31.85 million shares)

*** As of Dec. 31, 2005: 33.89 million shares (previous year: 34.08 million shares)

IDS SCHEER GROUP
SELECTED CONSOLIDATED COMPANY DATA: FOURTH QUARTERS 2003 - 2005

	Oct. 1 - Dec. 31, 03 in EUR millions U.S. GAAP	Oct. 1 - Dec. 31, 04 in EUR millions U.S. GAAP	Oct. 1 - Dec. 31, 04 in EUR millions IFRS	Oct. 1 - Dec. 31, 05 in EUR millions IFRS	Changes 04 - 05
Revenue in total	70.0	79.7	81.2	87.4	8%
Revenue Germany*	33.4	38.6	39.4	39.8	1%
Revenue International*	41.5	50.1	51.0	57.4	12%
Segment consolidation	-4.9	-9.0	-9.2	-9.8	–
Revenue by Business Areas					
Revenue Consulting business	48.2	50.7	59.6	63.6	7%
Revenue Products business	31.5	19.2	21.6	23.7	10%
Gross profit	27.4	26.4	27.3	26.7	-2%
as a percentage of revenue (gross profit margin)	39.1%	33.1%	33.6%	30.5%	–
EBITA	9.2	10.2	10.5	9.5	-10%
as a percentage of revenue (EBITA margin)	13.2%	12.8%	13.0%	10.8%	–
EBITA Germany*	7.7	7.9	8.1	5.4	-33%
EBITA International*	1.4	2.1	2.3	4.1	83%
Segment consolidation	0.1	0.2	0.2	-0.1	–
EBIT	8.3	9.2	9.5	8.8	-8%
as a percentage of revenue (EBIT margin)	11.9%	11.6%	11.7%	10.0%	–
Earnings before taxes (EBT)	8.4	9.4	9.6	8.5	-11%
Net profit	6.4	5.8	6.1	5.5	-9%
Interest in equity of shareholders in IDS Scheer AG	6.3	5.6	6.0	5.5	-7%
Fourth quarter net profit per share/EUR (EPS) undiluted**	0.199	0.177	0.187	0.173	-7%
Fourth quarter net profit per share/EUR (EPS) diluted***	0.185	0.166	0.175	0.164	-6%
Number of employees as of Dec. 31 (head count)	1,955	2,132	2,132	2,514	18%

* Before segment consolidation

** As of Dec. 31, 2005: 31.95 million shares (previous year: 31.85 million shares)

*** As of Dec. 31, 2005: 33.89 million shares (previous year: 34.08 million shares)