

- IFRS unaudited -

in K€	1/1 - 12/31/ 2006	1/1 - 12/31/ 2005
Sales revenue	354,261	318,123
Revenue from Consulting business	241,550	231,006
Revenue from Products business	112,711	87,117
Cost of sales	-233,233	-205,219
Gross profit	121,028	112,904
Sales and marketing costs	-52,994	-47,139
Research and development costs	-10,777	-9,810
General administration costs	-26,743	-26,654
Other operating income, net	5,270	4,898
Other operating expenses	-4,435	-1,776
Amortization of customer bases	-1,495	-1,465
Amortization of goodwill	-555	0
Operating profit (EBIT)	29,299	30,958
Result from investments	0	122
Interest income, net	224	-180
Profit before taxes	29,523	30,900
Income taxes	-10,823	-11,771
Net profit	18,700	19,129
Interest in equity of shareholders in IDS Scheer AG	18,240	18,831
Minority interests	460	298
Earnings per share, undiluted (in EUR)	0.57	0.59
Earnings per share, diluted (in EUR)	0.54	0.56
Average number of shares currently in circulation, undiluted (in thousands)	32,008	31,952
Average number of shares currently in circulation, diluted (in thousands)	33,929	33,891