

Consolidated Income Statement

| in K€ | 01/01 - 12/31 2007 | 01/01 - 12/31 2006 |
|---|-----------------------|-----------------------|
| Sales revenue | 393,533 | 354,261 |
| Revenue from Consulting business | 264,069 | 241,550 |
| Revenue from Products business | 129,464 | 112,711 |
| Cost of sales | -251,744 | -233,233 |
| Gross profit | 141,789 | 121,028 |
| Sales and marketing costs | -63,027 | -52,994 |
| Research and development costs | -13,309 | -10,777 |
| General administration costs | -25,076 | -26,743 |
| Other operating income, net | 5,863 | 5,270 |
| Other operating expenses | -7,366 | -4,435 |
| Amortization of customer bases | -2,022 | -1,495 |
| Amortization of goodwill | -22 | -555 |
| Operating profit (EBIT) | 36,830 | 29,299 |
| Interest income, net | 3,064 | 2,096 |
| Interest and similar expenses | -2,149 | -1,872 |
| Profit before taxes | 37,745 | 29,523 |
| Income taxes | -14,340 | -10,823 |
| Net profit | 23,405 | 18,700 |
| Interest in equity of shareholders in IDS Scheer AG | 22,815 | 18,240 |
| Minority interests | 590 | 460 |
| Earnings per share, undiluted (in €) | 0.71 | 0.57 |
| Earnings per share, diluted (in €) | 0.67 | 0.54 |
| Average number of shares currently in circulation, undiluted (in thousands) | 32,100 | 32,008 |
| Average number of shares currently in circulation, diluted (in thousands) | 34,203 | 33,929 |